MANAGERS UPDATE

Joe DeCerbo September 7, 2022

OPERATIONAL UPDATE: All is well and moving forward on the utility projects. The attached Field Projects list indicates staff is very close to completing all the work. A new list will be developed in November for 2023.

COMCAST: Have had several open houses with residents at the Community Center, and special times for Spring Lake residents at their offices as well. Many residents are getting connected. They are waving a \$29,048 installation fee for connecting the District Office, \$9,217 for the community center, \$6,251 for the shop, and we will be saving close to \$3,000 per year on phone and internet service, plus have more megabytes. The office, community center, and shop installation negotiations resulted in a savings to the District of **\$44,516!!**

<u>DISTRICT BUDGET:</u> It looks like we are going to end the year with a substantial carryover in the General Fund. We are currently at 77.9% expenses, which is 14% below our budgeted amount.

<u>UTILITY UPDATE:</u> As of now we have 1,683 water customers, 12 meters purchased but not connected, and 318 wastewater customers.

FESTIVAL: Phil Gentry continues to do an incredible job on this. He now has 85 vendors, 5 food trucks, and 8 developer showcase participants.

<u>FASD MEMBER BENEFITS:</u> All member Districts now have access to a program called GovDeals. It can be used for purchasing equipment and supplies and meets the criteria for piggyback contracts and sales. Our Administrative Team is aware of the program and will use it when needed. We now also have access to a governmental discount program called NPPGov.

<u>E-MAIL BLASTS:</u> This program has proven effective in communicating with residents. Data shows that there is an open rate of 77%, which is very high. People are opening the message, and their comments back to us are very positive. I think a lot of the open rate success is because we don't burden them with constant blasts and frivolous information. They know our blasts are pertinent

<u>PINE BREEZE PARK:</u> Unfortunately, we are losing a lot of pine trees and several Oaks. The dead pine trees will be removed after October 1, and we are waiting for the Ag Center to determine what the issue is with the Oaks; looks like a disease.

<u>SAVINGS:</u> Along with the COMCAST savings described above, other staff are making an impact as well. Diane received a reimbursement for training from PGIT for \$2,259, Clay got the County utility permit that costs \$800 waived once again, and Israel coordinated some cost saving contracts. Also, Randy and other field staff collected a few items ready for auction and will be bringing them to the sale later this month.

FISHING PIERS: Bids were received for this project and the cost is way out of line with our projection. Two piers located at the ECO Park will cost \$27,950. I cannot justify this expense and will not ask the Board to move forward.